

MENTORING. MAKE A DIFFERENCE.



The mission of the ULI Orange County/Inland Empire Young Leaders Group Mentorship Program is to foster an exchange of professional ideas, friendship, and expertise among young real estate professionals and industry veterans that are members of the Urban Land Institute. This program matches young professionals (“Protégés”) from the Young Leaders Group with experienced professionals (“Mentors”) for guidance and support, while offering mentors an opportunity to strengthen ties with future real estate leaders.

THE MENTORING RELATIONSHIP

The Mentorship Program affords both young and experienced professionals the opportunity to develop a dynamic relationship from which both mentors and protégés benefit in a small group setting. The ideal mentoring relationship is one that exceeds fact-finding and delves into personal knowledge and experience. In many cases, young professionals have certain career goals, but do not have the firsthand experience or insight on what to expect or how to achieve their goals. Mentors are invaluable resources in helping guide and advise the protégés to actualize their based upon their experiences.

Building professional and social relationships with each other is accomplished through participating in a minimum of six (6) group sessions with at least three (3) qualified and diverse protégés and one seasoned mentor. The structure of each meeting will be designed by the group members to ensure that key concerns and objectives of each group are addressed.

MENTOR

As a mentor, you will serve as the link between career goals and the realities of the business world for at least three (3) young professionals or graduate students. As a mentor, you will discover the personal benefits of making a difference in a young professional’s career development.

Rewards of Being Mentor

- Make a difference in the lives of young professionals interested in your area of expertise.
- Create valuable networking and recruiting opportunities.
- Strengthen your ties with Urban Land Institute’s Young Leaders Group.
- Gain a fresh perspective and additional experience as an advisor, supporter, tutor and coach.
- Receive personal and professional satisfaction by contributing to the success and growth of your protégés.
- Increase the value of the local real estate community by personally investing in future young professionals.

PROTÉGÉS

As a protégé, you will benefit from personal interaction with an experienced real estate professional as well as a small group of your colleagues. You will be given an opportunity to create and foster relationships that will broaden your industry knowledge and help you to understand the variety of fields within the real estate industry. Please review this list to assess whether you are prepared to be a protégé:

- I know the kind of mentoring you want.
- I can be counted on to carry out commitments to follow up with my Mentor.
- I appreciate the Mentor’s willingness to participate.
- I believe I can offer my protégé group and mentor something. The relationship should be mutually beneficial.
- I am not using my Mentor to find employment and am committed to fostering a long-term relationship with my Mentor.



APPLICATION DEADLINE December 16, 2016 KICK-OFF RECEPTION: January 26, 2017 5:30 PM Location TBD

COMMITMENT (MENTOR):

A minimum of six (6) group meetings to be scheduled during 2017 (following the kick-off reception). Discussion and forum topics will be selected as a group. Each meeting will last approximately 1 1/2 to 2 hours. ULI Membership is required. ** Mentor enrollment is limited to protégé availability and on a first come-first serve basis.

Have you participated in this Mentorship Program before? NO YES YEAR

NAME COMPANY

POSITION/TITLE ADDRESS (WORK)

CITY STATE ZIP PHONE (WORK)

ULI MEMBER ID E-MAIL ADDRESS

Please fill out the following information and provide a copy of a current resume with your application.

SECTION 1 YOUR EXPERIENCE

Brief description of Current Activities and Responsibilities:

Place an "x" in the box that best reflects the amount of experience you have in each category, with 0 indicating no experience, and 5 indicating the most experience. If you select multiple categories, please indicate which category you feel you will be the best as a mentor.

Table with 7 columns (0-6) and 18 rows of categories for experience rating.

SECTION 2 MENTOR QUESTIONNAIRE

1. Why do you want to be a mentor? _____

2. The Mentorship Program requires that groups meet at least six (6) times in 2017, on a schedule determined by you and your protégé. How would you plan to meet this requirement? Indicate time and location you would meet your protégés. _____

3. Do you have any previous experience volunteering or working with youth? If so, please describe. _____

4. What do YOU want to gain from this experience? _____

5. How many year have you been a memeber of the ULI? Do you serve on a ULI Product Council? _____

6. Do you have any preferences matching protégés (i.e. college alumnus, specific interests, specific real estate experience, etc.)? _____

7. Would you be willing to host meetings at your office? _____ 8. Would you be willing to mentor a student? _____
- Industries other than Real Estate in which you work or have worked: _____
- Previous Employers: _____
- School(s) Attended, and Degree(s): _____
- Hobbies/Interests: _____

Mentor Agreement: I, _____, am aware of the minimum commitment of 6 group meetings with my protege group during the **2017** calendar year and will make by best effort to ensure the success of the ULI Mentorship Program. I will also make my best effort to be available to meet with my proteges on an as needed basis throughout the year.

Signature

Date

Please return by December 16, 2016 to: orangecounty@uli.org. See Program Guidelines for additional contact information.

*No applications will be accepted after the deadline. Any applications not containing all of the above items or conforming to the above specifications will be considered incomplete.

**You must be a ULI member to apply.